

## Message Text

UNCLASSIFIED

PAGE 01 BONN 18983 150850Z

ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CIAE-00 INR-07 NSAE-00

COME-00 MMO-04 /032 W

-----127717 151337Z /53

R 150842Z NOV 77

FM AMEMBASSY BONN

TO SECSTATE WASHDC 3138

INFO USMISSION USBERLIN

AMCONSUL BREMEN

AMCONSUL DUSSELDORF

AMCONSUL FRANKFURT

AMCONSUL HAMBURG

AMCONSUL MUNICH

AMCONSUL STUTTGART

UNCLAS BONN 18983

E.O. 11652: N/A

TAGS: ECRP, GW

SUBJ: CERP 1205: U.S.-GERMAN TRADE IN SEPTEMBER 1977

AND U.S. MARKET SHARE

THERE FOLLOW DATA ON U.S.-GERMAN TRADE OBTAINED FROM  
THE GERMAN FEDERAL STATISTICAL OFFICE:

U.S.-GERMAN TRADE IN DM MILLION

1976 1977

SEP AUG SEP(P)

GERMAN IMPORTS FROM U.S.(CIF) 1,225 1,305 1,250

US MARKET SHARE IN PERCENT 6.7 7.1 6.4

US MARKET SHARE EXCL. PETROLEUM 7.9 8.4 7.3

AND PETROLEUM PRODUCTS (SITC 33)

GERMAN EXPORTS TO US (FOB) 1,324 1,544 1,759

US BILATERAL TRADE BALANCE (99) (239) (509)

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JAN - SEP

1976 1977(P)

GERMAN IMPORTS FROM US (CIF) 12,518 12,748

US MARKET SHARE IN PERCENT 7.7 7.3

US MARKET SHARE EXCL. PETROLEUM 9.0 8.5

AND PETROLEUM PRODUCTS (SITC 33)

GERMAN EXPORTS TO US (FOB) 10,497 13,013

US BILATERAL TRADE BALANCE 2,021 (265)

1977

AUG SEP

TOTAL GERMAN IMPORTS OF PETROLEUM 3,069 2,672

AND PETROLEUM PRODUCTS (SITC 33)

FROM US 19 17

COMMENT: ONE EXPLANATION FOR THE LARGE GERMAN EXPORTS  
TO THE UNITED STATES IN SEPTEMBER MAY BE THAT EXPORTERS  
WERE ADVANCING SHIPMENTS SCHEDULED FOR OCTOBER TO  
SEPTEMBER IN ANTICIPATION OF THE LONGSHOREMEN'S STRIKE.  
THE EMBASSY WILL SUBMIT AN ANALYSIS OF U.S.-GERMAN  
TRADE AS SOON AS THE COMMODITY BREAKDOWN WILL BECOME  
AVAILABLE.

P PRELIMINARY  
STOESSEL

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NNN

## Message Attributes

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**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, MARKETS, DATA, CERP 1205  
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**Executive Order:** N/A  
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**TAGS:** ECRP, GE  
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**Review Markings:**  
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